Stormshield and TheGreenBow extend their partnership at the 2022 Assises and join forces to address the Spanish market

Stormshield, a leading European player in the cybersecurity market, and TheGreenBow, a major publisher of corporate VPN solutions, have announced that they are strengthening their technological and business partnership. Partners for more than 15 years and with a strong base in the Spanish market, Stormshield and TheGreenBow now wish to address the industrial and defence markets together, as well as all the key accounts impacted by the NIS 2 directive.

From technological partnership to business partnership: strengthened collaboration

Serving the same goals of protecting the sensitive digital assets of companies and organisations, Stormshield and TheGreenBow announced at the 2021 FIC that they are extending their partnership, in order to provide Europe's first sovereign cybersecurity solution for robust and integrated connection protection.

In June 2022, Stormshield launched the Stormshield Network VPN Client Exclusive solution, a new IPsec VPN client based on TheGreenBow Enterprise VPN solution, which offers new advanced features and new security protocols and algorithms, and which enables integration and deployment suitable for sensitive and complex IT environments.

Mutually recognised certifications conducive to the development of sovereign European technologies

The solutions offered by Stormshield and TheGreenBow are certified in France by the ANSSI (Agence Nationale de la Sécurité des Systèmes d'Information - French National Agency for the Security of Information Systems) as EAL3+ Common Criteria. This provides them with recognition in terms of technological excellence at the European level. In addition, Stormshield is the only firewall publisher to have obtained both the Spanish "Producto CCN Aprobado" and "Producto CCN Cualificado" qualifications from the CCN (Centro Criptológico Nacional - National Cryptology Centre) for its Stormshield Network Security solutions.

Thanks to these certifications and the opening of its Madrid office, coupled with its business and marketing forces, Stormshield has a strong presence and a well-developed Spanish customer base that TheGreenBow will be able to benefit from.

With the Stormshield Network VPN Client Exclusive solution, the two companies will be able to support companies and public authorities with respect to their compliance with the NIS 2 directive, as adopted in Spain.

Spain, a market in full regulatory transition

The Spanish regulatory context is changing significantly with the entry into force of this new directive, which aims to strengthen the governance and management of cyber risks in the face of an increasingly sophisticated panorama of threats. European players are in prime position to support Spanish VIOs (Vitally Important Operators) and ESOs (Essential Service Operators) in their compliance. Stormshield and TheGreenBow are at the forefront of the industry thanks to their sovereign DNA, their cutting-edge technologies and their expertise with respect to VIOs and ESOs, institutions and defence industrial manufacturers.

According to Borja Perez, Country Manager Iberia at Stormshield, *"In the face of increasing threats and new regulations, such as the NIS 2 directive, which aims to improve resilience and responsiveness to cyber incidents in the public and private sectors of the European Union, it is a priority to work together to make progress in this area. That is why, as two strategic cybersecurity players, TheGreenBow and Stormshield complement each other perfectly and now aim to jointly support Spanish companies to meet their remote access and cybersecurity needs."*

And for Mathieu Isaia, Managing Director of TheGreenBow , *"Stormshield has been a long-standing partner of TheGreenBow for over 15 years and is a key player in the cybersecurity industry. This exclusive partnership in Spain will enable us to accelerate our growth together. As cyber resilience regulations multiply at the European level, the complementarity of our products enables us to offer a robust and highly secure end-to-end connection protection solution*."

About Stormshield:

All around the world, companies, governmental institutions and defence organisations need to ensure the cybersecurity of their critical infrastructures, their sensitive data and their operational environments. Certified and qualified at the highest European level, Stormshield's technologies meet the challenges faced by IT and OT to protect their activities. Our mission: to provide our customers with cyber-serenity so that they can focus on their core business activities, which are crucial to the smooth running of our institutions, our economy and the services provided to our communities. Choosing Stormshield means opting for a trusted European cybersecurity provider. www.stormshield.com

About TheGreenBow:

Founded in 1998, TheGreenBow is a French cybersecurity software publisher which supplies trusted VPN solutions and whose expertise is based on the securing of communications. As the first operator to have been CC EAL3+ certified, qualified as standard and approved for NATO and EU Restricted use in 2013 for its Windows VPN Client software, TheGreenBow is the benchmark player for VPN Clients and distributes its software in more than 70 countries. Since late 2019, TheGreenBow has held the "Utilisé par les armées françaises" label (Used by the French Armed Forces) for the Windows Certified VPN Client product. www.thegreenbow.com

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